

SBE NEWS ALERT

National Mentoring Month and Small Businesses

Thank Your Mentor Day* January 15



this step-by-step guide – Developing your Business as a Champion of Youth Mentoring. Download Adobe Reader to read this link content – from the Indiana Mentoring Partnership.

Alternatively, employers can take advantage of community organizations such as Wisconsin-based Common Wealth. Common Wealth's Youth-Business Mentoring Program provides youth an intensive three week pre-employment training followed by a job placement with a supportive business.

■ Continued on page 3

By Caron Beesley

January marks the celebration of the 15th annual National Mentoring Month!

Created by MENTOR: The National Mentoring Partnership and Harvard School of Public Health with support from the Highland Street Foundation, National Mentoring Month is all about driving systemic change to make mentoring an integral component of youth and workforce development efforts.

Mentoring has enormous benefits for our youth. It can be a powerful factor in reducing disconnects from school and work, in increasing social and economic mobility, and in creating more productive and prosperous communities. Mentored youth are:

- 55% more likely to be enrolled in college than those who did not have a mentor.
- 81% more likely to report participating regularly in sports or extracurricular activities.

More than twice as likely to say they held a leadership position in a club or sports team.

- 78% more likely to volunteer regularly in their communities.

For mentors themselves, the mentoring relationship with a young person provides a shared opportunity for learning and growth.

What part can small businesses play in these valuable relationships?

Finding the time outside of running a small business to mentor can be a challenge, but business owners and employees alike can benefit from mentoring relationships. Mentoring can boost employee morale, increase satisfaction and provide a meaningful way for your business to give back to the community.

If you are interested in becoming a mentor, the National Mentoring Month website can quickly connect you with local organizations who champion youth mentorship programs – simply enter your zip code and off you go.

Set up your own mentoring program

Another way that small businesses can get involved is to set up their own mentoring programs. FindYouthInfo.gov offers information on starting a mentoring program. Another useful resource is

SMALL BUSINESS EXCHANGE

SBE OUTREACH SERVICES

With 1.5 million businesses in our database, SBE is California's #1 source for diversity outreach.

Advertisements

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Targeted mailings sent to businesses per your criteria.

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Telephone follow-up calls that follow a script of 5 questions you create.

Computer Generated Reports

Will fit right into your proposal, along with a list of interested firms to contact.

Contact Info:

703 Market Street, Suite 1000

San Francisco, CA 94103

Email: sbe@sbeinc.com

Website: www.sbeinc.com

Phone: (415) 778-6250, (800) 800-8534

Fax: (415) 778-6255

**Publisher of
Small Business Exchange
weekly newspaper**

California Sub-Bid Request Ads

REQUESTING SUB-QUOTES FROM QUALIFIED LBE/SLBE/VSLBE/DBE/WBE SUBCONTRACTORS/SUPPLIERS FOR:
I-880 / SR-92 Reliever Route – Phase 1 Project
City Project No.: 5197
Alameda CTC Project No. 615
Owner: City of Hayward
Engineers' Estimate: \$11,960,000.
BID DATE: January 13, 2015 @ 2:00 PM

Items of work include but are not limited to: Minor Concrete, Asphalt Dike, Electrical, Erosion Control, Fencing, Landscape, Lime Treatment, Masonry, Metal Beam Guard Rail, Road Signs, Sheet Pile Shoring, Striping, Tree Removal, Clearing, Underground Sewer / Storm Drain / Water, Joint Trench, SWPPP, Sweeping, Trucking Base Rock, Asphalt, Concrete Off Haul, Dirt Off Haul.

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project. Granite Rock Company is an equal opportunity employer.

Granite Rock Company

120 Granite Rock Way, San Jose, CA 95136
 Phone (408) 574-1400 Fax (408) 365-9548
Contact: Randy Bonino
 Email: estimating@graniterock.com
 We Are An Equal Opportunity Employer

REQUESTING SUB-QUOTES FROM QUALIFIED LBE SUBCONTRACTORS/SUPPLIERS FOR:
Twin Peaks Blvd CIP
Recycling Pavement Renovation
Dept. of Public Works Contract No: 2481J
Owner: City and County of San Francisco
Engineers' Estimate: \$660,000.
BID DATE: January 14, 2015 @ 2:30 PM

Items of work include but are not limited to: Trucking, Traffic Control, Temporary Striping Tape, Temporary Raised Markers, Changeable Message Boards, Cold In-Place Recycling, AC Dike, Wedge Grinding for AC, Minor Concrete, Metal Beam Guard Rail and Permanent Striping, SWPPP, Surveying, Const. Area Signs, Project Signs and Adjust Castings to Grade.

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project. Granite Rock Company is an equal opportunity employer.

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Contact: Bob Williams
 Email: estimating@graniterock.com
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NOTICE TO BIDDERS

OLIVER & CO INC

an equal opportunity employer, requesting quotations from all qualified subcontractors, especially Pleasanton small businesses, Tri-Valley businesses, MBE, WBE and DBE contractors to submit bids for the

"Axis Hacienda Clinic"

located at 5925 W. Las Positas Blvd Suite 100. Pleasanton, Ca 94588.

Plans and specifications for the above project will be available on our FTP site
<ftp://axis:9851051322@oandco.ftppstream.com>.

Bids are due on 1/22/2015 @ 5PM.

Non mandatory pre-bid walkthrough onsite on 1/9/2015 @ 2pm-4pm. Bids may be hand delivered, mailed or sent by courier to 1300 South 51st Street in Richmond, CA 94804, faxed to 510-412-9095 or emailed to robert@oliverandco.net or mary@oliverandco.net

Sub-Bids Requested from qualified MBE/WBE/SBE/DVBE Subcontractors and Suppliers For:

2013 WATER SYSTEM IMPROVEMENTS PROJECT

Owner: Hilmar County Water District

Location: Hilmar, CA

Bid Date: January 8, 2015 @ 2:00 P.M.

J.F. Shea Construction, Inc.

667 Brea Canyon Road, Suite 30

Walnut, CA 91788-0489

Phone: (909) 595-4397, Fax: (909) 444-4268

Contact: Lori Olivas, lori.olivas@jfshea.com

J.F. Shea Construction, Inc. is soliciting your participation in the preparation of this bid. We are particularly interested in bids from subcontractors/suppliers for the following work items: Traffic Control, SWPPP, Demolition, Chain-Link Fencing, AC Paving, Well Drilling & Casing, Ready-Mix Concrete, Reinforcing Steel, Painting, Equipment, Pre-Stressed Concrete Tank, Pre-Engineered Building, Furnish Pipe/Fittings/Valves, Electrical & Instrumentation

Plans & Specifications are available from: Project Engineers FPP & Quad Knopf located at 2816 Park Ave., Merced, CA 95348 for \$35 per set. Phone: (209) 723-2066 Plans may also be viewed at the Dodge Plan Rooms or at our Walnut Office.

J.F. Shea Construction, Inc. is an equal opportunity employer and intends to negotiate in good faith with interested MBE/WBE/SBE/DVBE firms and intends to utilize the lowest responsive bidder. J.F. Shea expects potential subcontractors to be bondable. J.F. Shea will pay for up to 1% for subcontractor bond costs. Subcontractors and Suppliers are expected to bid per plans and specifications, including requirements for warranties. Standard manufacturer's warranties, if not in conformance with owner's specifications, will not be accepted.

REQUEST FOR LBE & SLBE SUBCONTRACTORS AND SUPPLIERS FOR:

I-880/SR-92 Reliever Route – Phase 1

City of Hayward

City Project No. 5197, Alameda CTC Project No. 615

BID DATE: January 13, 2015 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Construction Staking, Storm Water Pollution Prevention, Storm Drain Inlet Protection, Traffic Control System, Construction Area Signs, Portable Changeable Message Sign, Adjust Utilities, Cold Plane AC, Survey Monuments, Temporary Fencing, Clearing & Grubbing, Tree Removal, Tree Root Pruning (Arborist Directed), Health & Safety Plan, Subgrade Enhancement Geotextile, Lime-Treated Subgrade, Erosion Control (Hydroseed), Underground, Sanitary Sewer, Industrial Waste Monitoring Well, Minor Concrete, Detectable Warning Surface, Sound Wall (Masonry Block), Bollard, Pedestrian Barricade, Fencing & Gates, Wrought Iron Fence, Brick, Joint Trench, Remove Building, Striping & Marking, Roadside Signs, Bioretention Area, Water Main, Fire Hydrant Assembly, Electrical, Landscape and Irrigation, Misc. Iron & Steel, Guard Railing Delineator, Object Marker, Midwest Guardrail System, Vegetation Control (Minor Concrete), End Anchor Assembly, Alternative Inline Terminal System, and Construction Materials

O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990

Contact: Jean Sicard

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100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage LBE & SLBE Participation. Plans & Specs are available for viewing at our office.

1984 **30** 2014
 Years

California Sub-Bid Request Ads

Seeking MBE, DVBE, DBE, WBE, Underutilized/Disadvantaged Business Enterprise (U/DBE) subcontractors and suppliers for

SR 15 Mid-City Bus Rapid Transit (BRT) Project

IFB No. 5007000 (CIP No. 1201507)

Project Owner: San Diego Association of Governments (SANDAG)

Project Location: San Diego, CA

Bid Date: January 28, 2015

Trades: SWPPP, Traffic Control, Striping, Fence, Signage, Landscaping, AC Paving, CIDH, Rebar, Coatings, Glass/Glazing, Jack & Bore, Misc. Metal/Structural Steel, Barrier, Electrical, Elevator, Street Sweeping, Erosion Control, Clear & Grub, Pavement Markings, Irrigation, Architectural Treatment, Staining, Jointed Plain Concrete Pavement, Asphalt Paving, Concrete Barrier, Minor Concrete, Demo, Pavement Grinding, Saw Cutting, Joint Seal, HVAC, Signal/Lighting, Pipe Supply, Aggregate Supply.

Plans are available to download on planetbids.com

Pulice Construction, Inc.

591 Camino de la Reina, Suite 1250 • San Diego, CA 92108

Phone: (619) 814-3705 • Fax: (619) 814-3770

Contact: **Arinda Cale**, acale@pulice.com; **Kimberly Bell**, kbell@pulice.com

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Pacific States Environmental Contractors, Inc. (PSEC) is preparing a bid as a Prime Contractor for the project listed below:

Site Remediation at

520 John Muir Drive- Pacific Rod and Gun Club San Francisco, CA

Owner: City & County of San Francisco, San Francisco Utilities Commission

BID DATE: January 29, 2015 at 2:00pm.

We hereby encourage responsible participation (Local) Small and Micro-LBEs as well as MBE, WBE and OBE and solicit their subcontractor or materials and/or suppliers for the following types of work including but not limited to:

Tree Removal, Landscaping, Irrigation, Survey, Trucking, Hydroseeding, Fencing

At our discretion, 100% Payment and 100% Performance bonds may be required as a sub-contract condition. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies for this project.

This will be a PREVAILING WAGE JOB.

Plans and specifications may be reviewed at our office located at 11555 Dublin Boulevard, Dublin, CA, or viewed at: <https://www.dropbox.com/sh/xdletoainxuroj/AABL3DeI2NYAqfxIynCM6Naxa?dl=0> or be obtained at 525 Golden gate Avenue, 1st Floor, Customer Service Desk, San Francisco, CA 94102 for a nonrefundable \$210.00 fee paid by cash or by check payable to "SFPUC" Call (415) 551-4603 for further information. A CD Version is available for a fee of \$10.00. Visit <http://sfwater.org/contracts> for updates. PSEC is willing to breakout any portion of work to encourage Local Business Enterprises, and solicit their subcontractor or materials and/or suppliers and trucking quotation. If you require any assistance, please contact Estimator, Cory Divers email him at cdivers@pacificstates.net or call at (925) 803-4333 and bids may be faxed to us at (925) 803-4334. We are an equal opportunity employer

Pacific States

Environmental Contractors, Inc.
CAL LIC. NO. 723241

11555 Dublin Boulevard • Dublin, CA 94568-2909
Phone: (925) 803-4333 • FAX: (925) 803-4334

ESTIMATOR: Cory Divers

EMAIL: cdivers@pacificstates.net

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TAFT ELECTRIC COMPANY

1694 EASTMAN AVENUE, VENTURA, CA 93003

Contact: **Dave Norwine**

Phone: (805) 642-0121 • Fax: (805) 650-9015

Invites sub-bids from qualified union DBE businesses for the following project:

07A3661

Electrical System Restoration to As-Built Condition with Multiple Providers, TAS

Location: Ventura County

BID DATE/TIME: 1/22/2015

SEEKING: Traffic Control, Tamper Resistant Pull Box Covers, Stranded Wire, Conduit

We are an Equal Opportunity Employer and intend to seriously negotiate with qualified Disadvantaged Business Enterprise subcontractors and suppliers for project participation.

Payment and performance bonds may be required. Please contact us at the above listed number for further information regarding bidding on this project. To the best of our abilities we will help with bonds/insurance/credit. Plans are available for viewing at our office.

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REQUEST FOR DBE

SUBCONTRACTORS AND SUPPLIERS FOR:

**Nevin Avenue Pedestrian Improvements
City of Richmond**

BID DATE: January 16, 2015 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Traffic Control System, Construction Staking, Construction Project Signs, Storm Water Pollution Control, Clearing & Grubbing, Grinding, Geotextile Fabric, Minor Concrete, Underground, Adjust Utilities, Traffic Signal Modification, Electrical, Roadside Signs, Striping & Marking, Planting & Irrigation, Relocate Gas Line and Construction Materials

O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710

Phone: 510-526-3424 • FAX: 510-526-0990

Contact: **Donat Galicz**

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100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office.

National Mentoring Month

Continued from page 1

If your business needs its own mentor

If you came to this blog looking for mentoring advice for your own business, whether you are a young entrepreneur or not, check out the services of SCORE. Sponsored by the SBA, SCORE is a national small business mentoring organization that can connect you with a mentor based on your needs. Read more about what SCORE can do for you in: [Why A Mentor is Key to Small Business Growth and Survival](#).

Additional resources

Department of Labor Encouraging Future Innovation: Youth Entrepreneurship Education - link - <http://www.dol.gov/odep/pubs/fact/entrepreneurship.htm>

Source: U.S. SBA

Looking for Subcontractors, Vendors, and Suppliers?

Advertise your Sub-Bid Requests in the Small Business Exchange. With a monthly readership of 75,000, SBE reaches a diverse audience, cutting across ethnic and gender lines as well as traditional industry segments.



Call 1-800-800-8534 or visit us at www.sbeinc.com



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Rebuilding America

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Good Faith & Beyond

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- Expertise with federal regulations ("CUF" commercially useful function; availability)
- Technical resources
- Planroom with estimating tool
- Advertisements and ad placement services
- Targeted mail/fax/email/radio broadcast/social network
- Telephone follow-up
- Computer-generated reports with customization

Acknowledgments include awards from:

"Champion of Diversity"

- BACCOA Bay Area Contracts Compliance Officers Association

"Minority Media Cornerstone Award"

- US Department of Commerce MBDA Minority Business Development Agency

"Outstanding Achievement as Vendor" - City of Los Angeles

"Minority Advocate" - NAMCSC

CONTACT US TODAY

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P: 415.778.6250 or 800.800.8534

F: 415.778.6255

E: sbe@sbeinc.com

W: www.sbeinc.com

SBE is a certified DBE (49 CFR 23), MBE and SBE firm

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